About Coarc

Coarc is a 501(c)(3) nonprofit organization. We are the Columbia County Chapter of NYSARC, Inc., which is America’s largest nonprofit organization supporting people with intellectual and other developmental disabilities and their families since 1949. NYSARC is the New York State Chapter of The Arc.

Our Mission
To expand abilities, one person at a time, so individuals experiencing disabilities can achieve their individual goals.

Our Vision
To be an ethical organization that is a part of a society that recognizes people with different degrees of abilities as full contributing members of their community.

Our Services

- Ability Link
- Advocacy
- Prevocational and Vocational Services
- Clinical Services
- Community Habilitation
- Day Habilitation Services
- Self-Direction Services
- Employment Services
- Guardianship Services
- Recreation Opportunities
- Residential Services
- Respite Services
- The Starting Place Preschool & Day Care

Support Our Related Businesses

- Tradewinds Gift Shop, 409 Warren St., Hudson
- Coarc Contract Manufacturing, 630 Route 217, Mellenville

Find us on Facebook and Instagram
A Message from the Chief Executive Officer

2020. What more needs to be said. A year we will all remember primarily for one overarching concept – Covid-19. 2020, more than any other year in my 38-year tenure with Coarc, was a year filled with unanticipated challenges, not just for Coarc, but for everyone. But the Coarc community rose to the occasion!

Just like other years, there were many success stories achieved by the people Coarc supports, despite the Covid-19 Pandemic. But this Annual Report and message is about perseverance. Perseverance by the people Coarc supports and the perseverance of all Coarc employees, despite being inundated with a host of new operational regulations, protocols, quarantines and safeguards, which at times were received daily.

So, I personally would like to congratulate all the people Coarc supports for their perseverance and express my sincere appreciation and admiration to everyone involved in helping these people during the most challenging time in the history of Coarc. I am amazed and impressed by the ability of so many people to explore new concepts and adapt to a new way of life, and by all of Coarc’s employees who rose to the occasion and provided ongoing support in the face of so many challenges that the Covid-19 pandemic presented. You truly are Coarc Heroes!

Kenneth R. Stall
Chief Executive Officer

A Message from the President

Impressed, proud, inspired, touched. These words describe my feelings about the commitment displayed by Coarc staff in 2020. As the pandemic unfolded and we knew so little about Covid-19, the staff continued to perform their jobs amidst the biggest, most encompassing health problem anyone has ever experienced. While many people were able to stay home doing their jobs remotely, Coarc staff were in the homes helping people with a variety of daily living skills, most requiring close contact. Day Hab staff were redeployed to provide a variety of activities while trying to explain why everything had changed overnight. Why can’t I continue my normal routine, visit my family and friends or have them visit me?

There were many new regulations, documentation and technology that had to be put into place immediately. Everyone, no matter their job, adjusted and continued to perform their responsibilities amazingly well. By the end of 2020 things were looking up. The vaccinations that were coming gave many hope that the end was near. I will always look back on 2020 and realize there is no “thank you” big enough within my power to express my appreciation to Coarc Staff. They persisted, worked well and with compassion during this challenging year.

Mary Anne VanDenburgh
President
Coarc Board of Directors

Ability Link – A New Program

Coarc introduced an exciting new program in 2020 called Ability Link. The program is designed to assist young adults transitioning from school to post school activities. These include: career exploration, work experiences and learning employability skills. By the end of the year there were five people enrolled.

The independent living skills-based portion of the program teaches essential skills including: cooking, budgeting, shopping, cleaning, medication management and accessing public transportation.

The young adults follow a curriculum designed to help them meet goals that are meaningful to them. Progress is measured through an ongoing assessment process. Upon program completion, participants receive a Personal and Vocational Portfolio. This portfolio will contain a resume, internship history, assessment and evaluation outcomes, a competency profile, awards or recognitions received and recommendations for further supportive services if required. Young adults enrolled will progress through the program with the goal of completion within 18 months.

The Ability Link Program operates 5 days a week, Monday through Friday at 350 Fairview Avenue in Hudson.

Mary Anne VanDenburgh
President
Coarc Board of Directors
The Arc New York Corporate Guardianship Program’s Mission is to serve the best interests of people for whom The Arc New York is appointed guardian, always considering the personal wishes, preferences and beliefs that will afford each person the greatest amount of independence and participation in decisions affecting their lives.

Each chapter has a Guardianship Committee that reviews all guardianship applications and makes recommendations to the Board of Directors and the State Association. Each committee member advocates for one of the people for whom The Arc New York has guardianship, forming a one-on-one relationship and ensuring that monthly visitations and annual reviews are conducted. The committee meets regularly and as a team make decisions ensuring that each person’s needs are met.

In 2017, Karen Engel became a member of the Coarc Board of Directors. Shortly after, she was asked to join the Guardianship Committee. Karen states, “one of the greatest gifts of being a member of the Guardianship Committee is the relationships we build. I will never forget the first day of school when Alex Durham walked into my Kindergarten Classroom at John L. Edwards Elementary School. That day he walked into my heart and family. From that moment, our families became close as we celebrated holidays and milestones together. Years later, when I was asked to join the Guardianship Committee, I could never have imagined that I would be fortunate enough to work with Alex once again. Alex is a huge Star Trek and Star Wars fan. He loves music and says that his favorite singer is Luke Bryan. Alex said his favorite part of our getting together is celebrating holidays. I often feel that Alex’s mom, Ruthie, who worked at Coarc, must have shone a light to bring us together.”

Meet Bryan Sigler who has been working at Coarc’s Tradewinds retail store since November 2018 and loves every minute of it. 2020 was a challenge for Bryan as his world changed dramatically in March as the Tradewinds store was shut down. A couple of weeks turned into five months. The Fusion Services Day Hab that Bryan attended also shut down cutting off all interactions with his friends. But during all of that Bryan made the most of the situation. He kept in constant contact with his friends and staff from Fusion, Tracy at Tradewinds and Carol his Job Coach. He was on the phone and computer video chatting a lot.

In June of 2020, Bryan made the transition to Self-Direction and was able to hire his staff member, Ashley. Coarc is the Fiscal Intermediary for the Self-Direction service which enables participants to be assigned a budget from OPWDD which they have full control over. Bryan is able to hire staff and purchase the services he would like to have within his budget. One service Bryan was adamant about taking part in was Coarc’s Supported Employment Services. He was not about to give up his job at Tradewinds and his Job Coach Carol. It was fortunate that Bryan moved into Self-Direction and was able to have Ashley’s support during this challenging year.

It was an exciting day in July when the Tradewinds store was able to open up again. Bryan works there two days a week for a few hours. While there, Bryan takes part in most of the responsibilities of the store such as: counting money at the beginning of the day and recording it in the ledger, he assists in keeping the store clean, he loves unpacking new merchandise, then pricing it and he constantly wants to learn new tasks. His favorite part of working in the store however, is interacting with the customers and helping with their purchases. He is very outgoing, has a contagious smile, makes a lot of sales and is proficient at working the register.

Due to Bryan’s persistence working with the Association of the Blind he was able to get a special key board and monitor for the computer register at Tradewinds making it accessible for the visually impaired.

On top of all of this, Bryan finds time to volunteer at High & Mighty Therapeutic Riding & Driving Center where he helps out with the horses and he loves going on safe community adventures with his staff Ashley.
In 2020 Coarc persevered and there were still ....

Awards...

Fun and Games...

New ways to do things...

And employees who are Superheroes...

2020 Coarc Financials

Income by Program Services

<table>
<thead>
<tr>
<th>Program Services</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential Services</td>
<td>10,703,646</td>
<td>47%</td>
</tr>
<tr>
<td>Day Services</td>
<td>5,550,469</td>
<td>25%</td>
</tr>
<tr>
<td>Educational Services</td>
<td>1,404,053</td>
<td>6%</td>
</tr>
<tr>
<td>Manufacturing/Vocational Services</td>
<td>3,180,411</td>
<td>15%</td>
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<tr>
<td>Transportation Services</td>
<td>690,965</td>
<td>3%</td>
</tr>
<tr>
<td>Other Services</td>
<td>976,556</td>
<td>4%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>22,506,100</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
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Expenses by Category

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and Consultants</td>
<td>13,452,962</td>
<td>62%</td>
</tr>
<tr>
<td>Fringe Benefits</td>
<td>3,046,862</td>
<td>14%</td>
</tr>
<tr>
<td>Production Related</td>
<td>683,998</td>
<td>3%</td>
</tr>
<tr>
<td>Property, Buildings and Equipment</td>
<td>1,165,534</td>
<td>5%</td>
</tr>
<tr>
<td>Interest and Depreciation</td>
<td>845,556</td>
<td>4%</td>
</tr>
<tr>
<td>Other Operating</td>
<td>2,413,338</td>
<td>11%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>21,608,250</strong></td>
<td><strong>100%</strong></td>
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Coarc is a 501(c)(3) nonprofit organization and the Columbia County Chapter of NYSARC, Inc. We are supported through state and federal funding and by our members, donors, and foundations.